ppify

Going no-code to protect on-site bank security

Partners Tech Services (Partners) offers regular on-site security surveys of ATMs, vaults and banking kiosks for some of the largest companies in the world. Their work is critical; if banking equipment fails, fixing it is a drastic undertaking. "If something goes wrong and the equipment has to be locked shut," says Mark Anderson, Partners General Manager, "you have to put a man through a concrete wall to get it open."

> "
> We were going to lose the contract if we couldn't quickly find a solution.
> "

A customer request surfaces a technology gap

Site surveys produce lots of data; every piece of equipment is logged according to its name, order number, quantity, and condition, along with pictures and notes. A typical bank has 10 pieces of equipment and an 11-digit number attached to each one. Inevitably, using the company's original system featuring Google Forms, mistakes were made. Work order numbers were mistyped and important information would be missing. Anderson spent hours studying reports to correct these errors.

When one of their largest clients requested that their surveys be delivered in PDF format, Anderson realized they had a problem. Their current process couldn't support this request, and they were going to lose the contract if they couldn't quickly find a solution.

Partners was having their no-code moment.

Partners, appified

Faster
Mobile app cut survey time by more than 50%, saving 25 hours/week

More Affordable
Appify's pricing allows Partners to scale easily

Increased Accuracy
Rekeying and data entry errors were eliminated

Better Agility
Partners can now easily add features to meet growing customer needs

Appify is on a mission to deliver transformational agility to businesses through its powerful enterprise no-code app platform. Supercharge your technology team with the power to quickly build user-friendly apps that digitize a manual process or extend the capabilities of your current technology stack.

Visit us at **www.appify.com**

Accelerating with Appify's flexible mobile apps

Partners needed technology that could be implemented quickly and easily adjust to new customer requirements. The Appify team was able to demonstrate how quickly Partners could deploy a mobile app and customize the experience in order to enable Partners field technicians to swiftly capture necessary information and deliver branded reports to customers.

> "
> Site surveys that once took our technicians 20 minutes now take 5–10 minutes and are far more detailed.
> "

Today, Partners sends out 200 surveys a week, faster and more easily than before. Site surveys that once took technicians 20 minutes – and often had missing information – now take 5–10 minutes while allowing techs to collect far more detailed info. Partners plans to add additional apps using the Appify no-code platform in order to continually fulfill their customers' increasingly ambitious requests.

appify